

VENDOR SELECTION FORM

For purchases over \$10,000

In order to provide open and free competition and to obtain the maximum value for each dollar expended, Mineral Area College has a competitive bidding policy for purchases over \$10,000 according to Board Policy: Article VIII – Business Procedures 8.51 – Purchasing Policy Over \$10,000

This completed form should be submitted to the Executive Director of Finance.

Competitive Bids – In the table below, please provide quote information relating to the requested service / product. Please attach copies of these quotes with the completed form. Forms will be approved within 3 business days.

Vendor Name & Contact Person	Quote #	Date of Quote	Total \$ Amount
K & N Steel	Bid 1	10/29/2025 Rev 1	\$129,900.00

The College shall take all affirmative steps to assure that minority businesses, women's business enterprises, and labor surplus area firms are used when possible.

Awarded Bid – Please check the method used for vendor selection.

Selected Vendor:

K & N Steel

Bids are only good for the Fiscal Year in which they are approved.



Lowest bid awarded. This is applicable when the competitive bidding process was utilized, and selection was based on the lowest price.

☐ Bid awarded on other criteria. This is applicable when the competitive bidding process was utilized and selection was based on criteria other than lowest price. Examples for selection include, but are not limited to: feasibility, availability, or quality.

- Please provide an explanation of how the awarded bid was selected:
- Please provide a price justification in Section III of this form.

☐ Selected Source awarded. A selected source is applicable when other vendors exist in the marketplace, however, a vendor is selected without competitive bids based upon: technical requirements of the requested product; past performance by other vendors, or a current or historical relationship between the selected vendor and the College.

- Please provide an explanation of how the awarded bid was selected:
- Please provide a price justification in Section III of this form.

☐ Single Source awarded. A sole source selection is applicable when no other vendor is capable of providing the requested service or product. Please provide an explanation of:

- Reason the purchase is considered to be "sole source":
- Description of the selection process:
- Explanation of how the price was determined to be "reasonable":

Determination of Reasonable Price

Please select the statement below that best reflects how the price of the awarded bid was considered "reasonable."

☒ Competitive bidding – Lowest price was selected.

- ☐ Competitive bidding – Lowest price was not selected, however, based on other selection criteria and full comparison, price was determined to be reasonable.
- ☐ Price comparison: Reasonable price as compared with like or similar items purchased previously through the College. Please reference the previous PO number.
- ☐ Reasonable price as compared with like or similar items available in a catalog, website, or advertisement. Please provide a copy of the source.
- ☐ Rate / cost negotiated with an approved vendor per an existing contract or agreement.
- ☐ Please reference the date of agreement.
- ☐ Other: Please provide an explanation.

If using a credit card, this form will suffice for a Visa Purchase approval form once all signatures are completed.

This purchase will be completed with?

☐ Credit Card

☒ Purchase Order


Please email this form and electronic/scanned Bids to rjenkins@mineralarea.edu

Dr. Joe Gilgour/President

10/29/2025

Requestor's Printed/Typed Name and Title

Date


Requestor's Signature

Dean or VP Signature

Date



10328 Lake Bluff Dr, St. Louis, MO 63123
Phone (314) 329 3638 / Fax (314) 892 6105

DATE: 10/29/2025 Rev 1
PROJECT: Mineral Area Solar Field Fence
LOCATION: Park Hills Mo
DRAWINGS: Request for Proposal & Emails with Rodney Resinger
ADDENDA:

Subject to the terms and conditions of sale set forth below and/or any attachments hereto, to supply the following materials required for the project listed above. Excludes all Fencing Scope not shown on drawings and addendums that are not listed above.

Furnish & Install Only:				
Bid Item	Description	Pricing Method	UoM	Amount
1	Galvanized Chainlink Fence: 8' tall + barbwire (4) 12' Double Gates	Lump	3200' LF	\$129,900.00
				TAXES EXCLUDED

Materials:	SPS 40 Pipe - 3" Gate post - 3" end/corner post - 2 1/2" line post - 9"dia x 36"depth post footings - 1 5/8" top/brace rail/trussed/ bottom tension wire. Fabric: Hot dip, 2" x 9 guage x 96" tall fabric, Confirm selvage knuckle/twist?
Specific Exclusions:	Staking Fence, Fence Grounding , Hydro-excavation ,Demo/Removal, Sonotube Installation, Core drilling, Gate Openers, Privacy Slats ,Layout , Bollards, Plated Post, Panic Bars/Exit Device, Access Control, Specialty Hinges & Gate Locking Hardware, Epoxy, Razor Ribbon, Grouting, Retention
Rock Exclusion:	Any rock which cannot be dislodged by a rock bar and which can only be removed by the use of a equipment will be performed at a T&M Rate and equipment rental fee.
Exclusions	Plan Revisions, Plan Errors, Extras and Re-shipment of Lost / Missing material may require revised unit pricing and freight charges. Two (2) hours of unloading time will be allowed. Additional unloading time will be charged to the Buyer at \$200.00 per hour. Change Orders priced based on current market and not inclusive to quoted price. K&N STEEL will not accept any backcharges without being given the opportunity to correct the issue within 24 hours or without written acceptance from K&N STEEL. All special orders are to be paid for in advance and are non-refundable.
Escalation:	Pricing on this quote must be accepted in writing and delivered to K&N STEEL within 30 days of quote date. Pricing is good for materials shipped within 90 days of quote date. Quoted prices are subject to any published vendor price increases.
Mobilization:	Price is to perform all work with (2) mobilization. Extra Mobilizations are \$500.00 Per Each.
Permits:	Permits or Licenses including the payment of fees shall be sole responsibility of the GC.
Conditions:	Obstructions of any nature will interfere with the erection of fence shall be moved by the GC before K&N commences work on the fence. Any encountering of rock, swampy conditions or boulders larger than the hole to be dug shall be considered extra work to be performed on a T&M basis to be paid by the GC or Owner.
Notes	All corner, end, and gate post need to be marked prior to installation by others. All post set in 3,500psi concrete. Project subject to normal digging conditions. Core drilling, jack hammering, difficult excavation to be an additional cost if needed. Estimated linear feet from Scaling Prints, Will confirm actual linear feet with field measurements once on site. If price is "Lump" and the Estimated Linear Footage doesn't match, the added or subtracted Linear Feet will be adjusted with Unit Pricing.

PAYMENT TERMS FOR THIS PROPOSAL - NET 30 DAYS FROM OUR INVOICE

Please Note That This Proposal Is for All Items Listed Above, Please Contact Keith Counts or Brad Counts for any Bid Items That Need Excluded or Included Before Submitting This Proposal in Your Bid

T & M RATES (U.O.N.)

Service Truck Foreman – \$150.00 Per Man Hour / Straight Time - \$120.00 Per Man Hour / Time & Half – \$165.00 Per Man Hour / Double Time – \$220.00 Per Man Hour / Premium Time – \$55.00 Per Man Hour / Double Time Premium – \$110.00 Per Man Hour
Service Truck with Small Tools, Torches and Welder - \$350.00 Per Day

(Double Handling of the material will be charged at the T&M rates listed in this proposal)

SPECIFIC STIPULATIONS (UNLESS OTHERWISE NOTED)

- 1 Proposal expires 15 days from the date above but can be withdrawn at anytime
- 2 Contractor to provide all hoisting, including adequate crane(s), lulls, and operators as needed.
- 3 Contractor is responsible to provide adequate hoisting & operator to unload & place steel at the point(s) of installation
- 4 Contractor to provide all rigging, including spreader beams, as needed (rigging & spreader beam to be certified if required)
- 5 Contractor is to provide beam clamps as needed to safely perform the work (beam clamps to be certified if required)
- 6 Picking plan, drawings or material needed for erecting reinforcing steel and/or structural steel to be provided by others (picking plan or drawings to be certified if required) Unless Other Wise Noted in Bid Items
- 7 Air compressors & hoses to be provided by others.
- 8 **K & N STEEL** to provide all tie wire and rigging nylon sling 2 ply to 4" 20'
- 9 **K & N STEEL** to provide drift pins & bull pins as needed.
- 10 Our prices are based on our ability to pre-tie any walls, columns, pad footings with the contractor providing adequate
- 11 Adequacy of equipment must be mutually agreed upon between **K & N STEEL** and the contractor equipment to set pre-tied units in place as needed.
- 12 Contractor is responsible to provide adequate access to points of installation
- 13 Two (2) hours of unloading time will be allowed. Additional unloading time will be charged to the General Contractor at \$125 per hour.
- 14 Contractor must provide a firm, level sub grade at elevation shown on drawings
- 15 We reserve the right to price all changes in scope, including additions and deductions No unit price guarantee per pound exists for any work outside of the contract scope.
- 16 We request the Contractor to sign the WAIVER OF RELEASE when General Contractor purchases material so that **K & N STEEL** can obtain all bar-lists for re-steel and other materials shipped to the project site by steel fabricators for the duration of the contract when we do not provide re-steel. **K & N STEEL** will off-load and verify the bar-list for any Contractor owned rebar or WWF delivered to the project site or we will bill from project drawings.
- 17 Commencement of work will take place on the same day that we off-load steel, If Contractor is not ready to place material, a minimum of 2 hours per man will be charged at T&M rate to the Contractor.
- 18 Labor pricing is based on a 5-day work week of 8-hours per day unless otherwise noted in bid items
- 19 Ironworkers are scheduled 7 AM – 3:30 PM unless otherwise agreed on.
- 20 We reserve the right to adjust daily work schedule in conditions of extreme weather after coordination and approval by the Contractor
- 21 Our release of lien rights must specifically state only to the extent of the amount paid
- 22 We are responsible for liquidated damages only to extent of our own negligence
- 23 We do not accept consequential or punitive damages
- 24 Our indemnification does not include loss of use resulting there from
- 25 We do not indemnify if caused in part by the party to be indemnified
- 26 We only accept back charges previously approved by **K & N STEEL**
- 27 Upon any termination for convenience, **K & N STEEL** is entitled to payment for work completed in conformity with Agreement, for any reasonable cost incurred due to termination and reasonable overhead and profit on work not completed
- 28 Contractor to provide oxygen, acetylene, and torches
- 29 Contractor to provide dumpster for construction debris and laborers when clean-up is claimed and awarded to the Labors Local.
- 30 Contractor to provide sanitary facilities as needed
- 31 The removal or scrapping of steel or WWF from the project site or completed work not being placed in service will not be grounds for any deduction from the contract without a bar-list or an agreement signed by an authorized **K & N STEEL**
- 33 All flagmen as needed to be provided by others
- 34 Drilling will be done with a Skidsteer. If any hand digging or hydro excavation is required for any unforeseen obstructions (i.e. utilities) this work will be done T&M as a change order for extra work.
- 35 Heated break shack to be provided by Contractor and Contractor to supply Electric & Hook up fee
- 36 **K & N STEEL** to provide their employees drinking water
- 37 We specifically exclude, Professional Liability, Longshoremen and Harbor Worker's Act, Railroad Protective Public Liability Insurance
- 38 All property line stakes & grade stakes are to be established by the GC as well as clean and clear access to the work area with a firm level sub grade. Adequate access to points of installation. Fence is to follow ground lines unless otherwise provided in this contract
- 39 Before Work is started, GC shall identify, mark and notify K&N of the location and character of any underground wire, pipe, sewers, conduits, obstructions, conditions or restrictions of any nature.

EXCLUSIONS FROM THE BASE BID (UNLESS OTHERWISE NOTED)

- 1 Cutting, drilling, field bending/fabrication, and any drilling & epoxy/grout of reinforcing steel UON
- 2 Lines, grades & (Wooden or Metal) Rigid templates agreed to be adequate per installer provided by Contractor
- 3 Drawings including "in-place" or "as-built"
- 4 Inspections, & testing
- 5 All Material, Labor & equipment for Grouting EXCLUDED UON
- 6 All Core Drilling EXCLUDED
- 7 All Air Compressors Supplied BY GC
- 8 All Hoisting Equipment & Operators Supplied By GC
- 9 Man-lifts EXCLUDED
- 10 Epoxy & Epoxy Gun (unless otherwise noted)
- 11 Inspection of welds EXCLUDED
- 12 Drawings of any kind
- 13 Multiple stops per load
- 14 Bonds of any kind
- 15 Sales tax (U.O.N.)

This Proposal Forms the Basis of our Bid. It Establishes Methods of Billing and Defines our Scope of Work. Contractor Should Include this Proposal in Subcontractor Agreement as Attachment or Amendment or Include the Above Language in Your Contract Agreement Defining our Scope of Work. If We Proceed with the Work Prior to a Contract Agreement, this Proposal Will Govern our Scope of Work.

K&N Steel Representative:	Keith Counts	Dated:
Proposal Accepted By:		Dated: